

Company Flash Note

Reason: Company results (post view)

28 September 2022

Buy

Recommendation unchanged

Share price: EUR 8.18

closing price as of 27/09/2022

Target price: EUR 9.70

Target Price unchanged

Upside/Downside Potential 18.6%

Reuters/Bloomberg

IZER.MC/IZER SM

Market capitalisation (EURm) 191

Current N° of shares (m) 23

Free float 23%

Daily avg. no. trad. sh. 12 mth (k) 10

Daily avg. trad. vol. 12 mth (k) 29.28

Price high/low 12 months 8.78 / 7.18

Abs Perfs 1/3/12 mths (%) 2.00/1.24/-2.15

Key financials (EUR) 12/21 12/22e 12/23e

Sales (m) 65 95 126

EBITDA (m) 7 10 14

EBITDA margin 11.2% 10.9% 11.0%

EBIT (m) 2 3 6

EBIT margin 2.6% 3.6% 4.4%

Net Profit (adj.)(m) 0 1 3

ROCE 3.2% 5.2% 6.9%

Net debt/(cash) (m) 14 22 31

Net Debt Equity 0.4 0.7 0.9

Net Debt/EBITDA 2.0 2.2 2.2

Int. cover(EBITDA/Fin.int) 8.5 8.6 9.5

EV/Sales 3.0 2.2 1.7

EV/EBITDA 26.9 20.2 15.6

EV/EBITDA (adj.) 26.9 20.2 15.6

EV/EBIT nm 61.0 39.3

P/E (adj.) nm nm nm

P/BV 5.8 6.1 5.6

OpFCF yield 0.4% 3.0% 4.5%

Dividend yield 0.0% 0.0% 0.0%

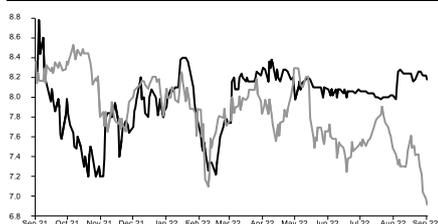
EPS (adj.) 0.02 0.06 0.12

BVPS 1.37 1.35 1.47

DPS 0.00 0.00 0.00

Shareholders

Laren Capital, S.L.U. 59%; Management Team 15%;
Santander AM 2%;



Source: FactSet

—— IZERTIS ——— IBEX 35 (Rebased)

Analyst(s)

Juan Peña

juan.pena@gvcgaesco.es

+34 91 436 78 16

Resultados H122: Crecimiento orgánico y mejora margen

La compañía ha presentado esta mañana sus resultados del primer semestre en el que se observa un fuerte crecimiento de ingresos y EBITDA y, lo que es más relevante, un fuerte crecimiento del margen hasta el 12.9% marcando máximo histórico, muy por encima de nuestras estimaciones para el año (11.2%) y de las cifras del plan estratégico de la compañía (c.10%). Debido a las numerosas adquisiciones durante el año la deuda neta se sitúa en EUR31m (3.3x DN/EBITDA).

- ✓ Los **ingresos reportados** crecen un +31% con todas las líneas de negocio creciendo por encima del 10%. Estimamos que el crecimiento orgánico alcanza el +12%, por encima de nuestras estimaciones de c.+10%. Las líneas de negocio de mayor valor añadido representan más del 70% de las ventas. Destaca el crecimiento de las líneas de negocio de menor valor añadido tras la reestructuración realizada en los últimos años.
- ✓ El **margen bruto** de la compañía también crece de manera notable hasta el 80.4% (+7.5pp vs H121) demostrando la capacidad de la compañía para crecer en los negocios más rentables y de mayor valor.
- ✓ En relación al **EBITDA normalizado** (excluyendo extraordinarios) el crecimiento es muy notable tanto a nivel reportado (+68%) como a nivel orgánico (+34%, según nuestras estimaciones). En relación al margen, se sitúa en el 12.9% a cierre de H122, estimando un 12% excluyendo las adquisiciones realizadas durante 2022, lo que tiene dos consecuencias muy relevantes: por un lado, a nivel **orgánico** el negocio está cada vez generando un **margen mayor** y por otro lado, las adquisiciones realizadas fortalecen este crecimiento aportando margen incremental, lo que se reflejará en un **mayor margen a futuro**.
- ✓ El **beneficio neto** de la compañía alcanza los EUR0.5m, mejorando también el margen sobre ingresos demostrando la capacidad de la compañía para generar beneficios pese al fuerte crecimiento experimentado.
- ✓ La **deuda neta** se sitúa en EUR31m (3.3x DN/EBITDA) debido al fuerte ritmo de adquisiciones llevado a cabo por la compañía, según nuestras estimaciones esperamos que el ratio se sitúe entre 2.5x-3x en FY22. Los vencimientos a corto plazo de dicha deuda se elevan a EUR18m, disponiendo la compañía de EUR27m de efectivo y equivalentes, además de líneas de crédito sin disponer.
- ✓ Los resultados muestran una **fortaleza del negocio** y un continuo crecimiento tanto orgánico como inorgánico que refuerza la tesis de inversión de la compañía. Los resultados son muy prometedores y atisban un FY22 que estará **por encima de nuestras estimaciones de EBITDA** y ligeramente por debajo en ingresos. No obstante, también la **deuda neta será superior** a nuestras estimaciones por lo que la mejora de valoración no será tan elevada.
- ✓ Mantenemos la **visión positiva** en la compañía y consideramos que es un valor a tener en cartera en un contexto como el actual. Las perspectivas de crecimiento son muy elevadas y la rentabilidad del negocio no deja de crecer incluso en un contexto negativo como el actual. **Reiteramos nuestra recomendación de Compra**.

Resultados H122

IZERTIS. POST-H1'22 RESULTS.

EURm	H1'21	H1'22	Δ% y/y
Total income	31.71	41.44	30.7%
Digital Transformation	13.47	18.14	34.7%
Technological Infrastructures & Services	7.76	10.96	41.2%
Business Operations	5.11	6.09	19.1%
Business Solutions	3.86	4.55	17.8%
Others	0.07	0.97	1216.2%
Other income (non operative)	1.44	0.74	-48.9%
Supplies	-8.61	-8.13	-5.6%
Gross margin	23.10	33.31	44.2%
<i>% gross margin</i>	<i>72.8%</i>	<i>80.4%</i>	<i>7.5pp</i>
Personnel costs	-18.41	-25.97	41.1%
Other general costs	-2.00	-2.37	18.4%
Other results	0.05	-0.05	-192.7%
Impairment & Results of sale of assets	0.00	0.00	n.a
EBITDA	2.75	4.93	79.2%
other non recurrent costs	0.31	0.21	-33.6%
Normalized EBITDA	3.06	5.14	67.7%
Normalized EBITDA mg (%)	10.1%	12.9%	2.8pp
EBIT	0.52	1.48	184.4%
Net income	0.07	0.48	548.6%

Source: Izertis & GVC Gaesco Valores

Análisis crecimiento orgánico/inorgánico

En base a la información reportada por la compañía en el momento de las adquisiciones y a estimaciones propias los crecimientos orgánicos de la compañía serían los siguientes:

IZERTIS. POST-H1'22 RESULTS. Organic & Inorganic

EURm	H1'21	H1'22	Δ% y/y	Inorganic H121	Inorganic H1 22	H1'22 organic	Δ% y/y org.
Net income	30.2	39.7	31.6%	2.5	3.1	36.7	12%
Digital Transformation	13.5	18.1	34.7%	2.3	1.5	16.7	6%
Technological Infrastructures & Services	7.8	11.0	41.2%	0.2	1.6	9.4	18%
Business Operations	5.1	6.1	19.1%	0.0	0.0	6.1	19%
Business Solutions	3.9	4.6	17.8%	0.0	0.0	4.6	18%

Source: GVC Gaesco Valores estimates

Izertis: Summary tables

	12/2019	12/2020	12/2021	12/2022e	12/2023e	12/2024e
PROFIT & LOSS (EURm)						
Sales	46.3	50.7	65.0	94.7	126	151
Cost of Sales & Operating Costs	-41.7	-45.5	-57.8	-84.4	-112.3	-134.4
Non Recurrent Expenses/Income	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	4.6	5.3	7.3	10.4	13.9	16.9
EBITDA (adj.)*	4.6	5.3	7.3	10.4	13.9	16.9
Depreciation	-3.0	-3.9	-5.6	-6.9	-8.4	-9.3
EBITA	1.6	1.4	1.7	3.4	5.5	7.6
EBITA (adj)*	1.6	1.4	1.7	3.4	5.5	7.6
Amortisations and Write Downs	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	1.6	1.4	1.7	3.4	5.5	7.6
EBIT (adj.)*	1.6	1.4	1.7	3.4	5.5	7.6
Net Financial Interest	-0.4	-1.4	-0.9	-1.2	-1.5	-1.6
Other Financials	0.0	0.0	0.0	0.0	0.0	0.0
Associates	-0.1	-0.4	0.0	0.0	0.0	0.0
Other Non Recurrent Items	-0.6	2.4	-0.1	-0.3	-0.3	-0.3
Earnings Before Tax (EBT)	0.5	1.9	0.7	1.9	3.7	5.7
Tax	-0.2	-0.5	-0.3	-0.5	-0.9	-1.4
<i>Tax rate</i>	<i>46.3%</i>	<i>27.9%</i>	<i>45.8%</i>	<i>25.0%</i>	<i>25.0%</i>	<i>25.0%</i>
Discontinued Operations	0.0	0.0	0.0	0.0	0.0	0.0
Minorities	0.0	0.0	0.0	0.0	0.0	0.0
Net Profit (reported)	0.3	1.4	0.4	1.4	2.8	4.3
Net Profit (adj.)	0.3	1.4	0.4	1.4	2.8	4.3
CASH FLOW (EURm)						
Cash Flow from Operations before change in NWC	3.4	5.7	6.0	8.4	11.2	13.6
Change in Net Working Capital	0.2	0.5	-3.4	-0.5	-0.4	-0.2
Cash Flow from Operations	3.5	6.2	2.6	7.8	10.8	13.4
Capex	-2.5	-1.6	-1.9	-2.0	-2.3	-2.2
Net Financial Investments	0.0	0.0	-1.8	-14.1	-17.8	-13.0
Free Cash Flow	1.1	4.5	-1.1	-8.3	-9.3	-1.8
Dividends	0.0	0.0	0.0	0.0	0.0	0.0
Other (incl. Capital Increase & share buy backs)	-2.4	0.1	-3.6	0.3	0.5	0.6
Change in Net Financial Debt	-1.4	4.7	-4.7	-8.0	-8.7	-1.2
NOPLAT	1.6	1.4	1.7	3.4	5.5	7.6
BALANCE SHEET & OTHER ITEMS (EURm)						
Net Tangible Assets	1.9	1.8	1.6	1.7	1.7	1.8
Net Intangible Assets (incl. Goodwill)	20.2	26.7	39.6	52.8	66.6	72.2
Right-of-Use Assets (Lease Assets)	0.0	0.0	0.0	0.0	0.0	0.0
Net Financial Assets & Other	3.1	5.5	5.6	5.2	4.9	4.8
Total Fixed Assets	25.2	33.9	46.9	59.7	73.3	78.8
Inventories	0.0	0.4	0.8	0.9	0.9	1.0
Trade receivables	12.9	12.3	14.6	15.8	16.9	17.9
Other current assets	2.1	0.7	1.1	1.2	1.3	1.3
Cash (-)	-4.2	-15.0	-37.7	-37.4	-38.1	-38.9
Total Current Assets	19.2	28.5	54.3	55.2	57.2	59.1
Total Assets	44.4	62.4	101.2	114.9	130.5	137.9
Shareholders Equity	15.6	23.6	32.0	31.6	34.3	38.6
Minority	0.2	0.2	0.3	0.3	0.3	0.3
Total Equity	15.7	23.8	32.2	31.8	34.6	38.9
Long term interest bearing debt	9.1	16.8	35.3	42.4	51.4	53.7
Provisions	0.0	0.0	0.0	0.0	0.0	0.0
Lease Liabilities	0.0	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	1.7	3.8	5.0	4.8	4.5	4.1
Total Long Term Liabilities	10.8	20.6	40.3	47.2	55.9	57.8
Short term interest bearing debt	9.4	7.9	16.8	17.3	17.8	17.4
Trade payables	5.4	5.7	5.1	5.7	6.5	7.4
Other current liabilities	3.1	4.3	6.8	12.9	15.7	16.5
Total Current Liabilities	17.9	17.9	28.6	35.9	40.0	41.3
Total Liabilities and Shareholders' Equity	44.4	62.4	101.2	114.9	130.5	137.9
Net Capital Employed	31.8	37.4	51.6	59.0	70.2	75.2
Net Working Capital	7.5	7.0	10.4	11.0	11.4	11.5
GROWTH & MARGINS						
<i>Sales growth</i>	<i>26.1%</i>	<i>9.5%</i>	<i>28.2%</i>	<i>45.6%</i>	<i>33.3%</i>	<i>19.8%</i>
EBITDA (adj.)* growth	40.8%	14.2%	38.0%	42.3%	34.6%	21.2%
<i>EBITA (adj.)* growth</i>	<i>26.7%</i>	<i>-13.2%</i>	<i>20.3%</i>	<i>104.3%</i>	<i>61.8%</i>	<i>37.7%</i>
<i>EBIT (adj)*growth</i>	<i>26.7%</i>	<i>-13.2%</i>	<i>20.3%</i>	<i>104.3%</i>	<i>61.8%</i>	<i>37.7%</i>

Izertis: Summary tables

GROWTH & MARGINS	12/2019	12/2020	12/2021	12/2022e	12/2023e	12/2024e
Net Profit growth	-55.3%	447.6%	-71.6%	263.9%	97.0%	52.9%
EPS adj. growth	-55.3%	440.4%	-73.8%	263.9%	97.0%	52.9%
DPS adj. growth						
EBITDA (adj)* margin	10.0%	10.4%	11.2%	10.9%	11.0%	11.2%
EBITA (adj)* margin	3.5%	2.7%	2.6%	3.6%	4.4%	5.0%
EBIT (adj)* margin	3.5%	2.7%	2.6%	3.6%	4.4%	5.0%
RATIOS	12/2019	12/2020	12/2021	12/2022e	12/2023e	12/2024e
Net Debt/Equity	0.9	0.4	0.4	0.7	0.9	0.8
Net Debt/EBITDA	3.1	1.8	2.0	2.2	2.2	1.9
Interest cover (EBITDA/Fin.interest)	11.8	3.7	8.5	8.6	9.5	10.7
Capex/D&A	81.6%	42.3%	34.5%	29.3%	27.3%	23.7%
Capex/Sales	5.3%	3.2%	3.0%	2.1%	1.8%	1.5%
NWC/Sales	16.3%	13.9%	16.0%	11.6%	9.0%	7.6%
ROE (average)	2.1%	7.0%	1.4%	4.5%	8.5%	11.8%
ROCE (adj.)	5.4%	3.9%	3.2%	5.2%	6.9%	8.9%
WACC	8.5%	8.5%	8.5%	8.5%	8.5%	8.5%
ROCE (adj.)/WACC	0.6	0.5	0.4	0.6	0.8	1.1
PER SHARE DATA (EUR)***	12/2019	12/2020	12/2021	12/2022e	12/2023e	12/2024e
Average diluted number of shares	21.3	21.6	23.4	23.4	23.4	23.4
EPS (reported)	0.01	0.06	0.02	0.06	0.12	0.18
EPS (adj.)	0.01	0.06	0.02	0.06	0.12	0.18
BVPS	0.73	1.09	1.37	1.35	1.47	1.65
DPS	0.00	0.00	0.00	0.00	0.00	0.00
VALUATION	12/2019	12/2020	12/2021	12/2022e	12/2023e	12/2024e
EV/Sales	2.0	3.3	3.0	2.2	1.7	1.4
EV/EBITDA	20.5	31.7	26.9	20.2	15.6	13.0
EV/EBITDA (adj.)*	20.5	31.7	26.9	20.2	15.6	13.0
EV/EBITA	59.1	120.0	116.9	61.0	39.3	28.8
EV/EBITA (adj.)*	59.1	120.0	116.9	61.0	39.3	28.8
EV/EBIT	59.1	n.m.	n.m.	61.0	39.3	28.8
EV/EBIT (adj.)*	59.1	n.m.	n.m.	61.0	39.3	28.8
P/E (adj.)	n.m.	n.m.	n.m.	n.m.	n.m.	44.7
P/BV	5.4	6.9	5.8	6.1	5.6	5.0
Total Yield Ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EV/CE	3.2	4.7	3.8	3.2	2.7	2.6
OpFCF yield	1.3%	2.8%	0.4%	3.0%	4.5%	5.8%
OpFCF/EV	1.1%	2.7%	0.3%	2.8%	3.9%	5.1%
Payout ratio	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Dividend yield (gross)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
EV AND MKT CAP (EURm)	12/2019	12/2020	12/2021	12/2022e	12/2023e	12/2024e
Price** (EUR)	3.92	7.54	7.98	8.18	8.18	8.18
Outstanding number of shares for main stock	21.3	21.6	23.4	23.4	23.4	23.4
Total Market Cap	83.5	162.8	186.8	191.5	191.5	191.5
Gross Financial Debt (+)	18.5	24.7	52.1	59.7	69.2	71.1
Cash & Marketable Securities (-)	-4.2	-15.0	-37.7	-37.4	-38.1	-38.9
Net Financial Debt	14.4	9.7	14.4	22.4	31.1	32.3
Lease Liabilities (+)	0.0	0.0	0.0	0.0	0.0	0.0
Net Debt	14.4	9.7	14.4	22.4	31.1	32.3
Other EV components	-3.1	-5.5	-5.6	-5.2	-4.9	-4.8
Enterprise Value (EV adj.)	94.7	167.0	195.6	208.6	217.7	219.0

Source: Company, GVC Gaesco Valores estimates.

Notes

* Where EBITDA (adj.) or EBITA (adj.) = EBITDA (or EBITA) -/+ Non Recurrent Expenses/Income and where EBIT (adj.) = EBIT -/+ Non Recurrent Expenses/Income - PPA amortisation

**Price (in local currency): Fiscal year end price for Historical Years and Current Price for current and forecasted years

***EPS (adj.) diluted = Net Profit (adj.) / Avg DIL. Ord. (+ Ord. equivalent) Shs. EPS (reported) = Net Profit reported / Avg DIL. Ord. (+ Ord. equivalent) Shs.

Sector: Technology/Computer Services

Company Description: Izertis is a technological consulting company that helps customers through its digital transformation with a broad portfolio of services. The company has founded in 1996 by its Presidente and CEO and its growth has been constant since then. Now the company is in a growth momentum both organically and inorganically to consolidate the market.

Information regarding Market Abuse and Conflicts of Interests and recommendation history available in our web page: www.gvcgaesco.es. GVC Gaesco Valores S.V., S.A., is a company regulated by the CNMV and is registered under number 182 in the Official Register of Securities Companies and Agencies of the CNMV.

All the information contained in this report has been compiled and prepared in good faith by GVC Gaesco Valores S.V., S.A. from sources we believe to be reliable (including public accounts and audits). The opinions expressed in this report are those of our research department at the time of publication and may be changed at any time without notice and without communication. There is no scheduled frequency for updating the recommendations. The recommendation contained in this document has not been communicated in advance to the issuer. This document does not constitute an invitation to buy or sell securities. GVC Gaesco Valores S.V., S.A. accepts no responsibility for the use of this report. GVC Gaesco Valores S.V., S.A. has no proprietary investment positions in the securities mentioned in this report. There may be a business relationship between GVC Gaesco Valores S.V., S.A., and the issuer on which this report is issued, and if so, this is detailed in the following section. This and other documents are only one source of information, among others, which is not intended in itself to constitute an investment decision tool. In no way can this or any other analysis documents produced by us be used for investment decisions. Each investor is responsible for his or her own decisions and this document or others are only a source of supplementary information. This document has been distributed only to professional, qualified and selected investors or potential investors and has not been distributed in a generic form. Any use of this document implies an understanding and explicit acceptance of these warnings.

As of the date of this report, GVC Gaesco Valores S.V., S.A.,

- acts as registered advisor, agent or liquidity provider for the following companies: Catenon SA; Clever Global SA; Facephi Biometría SA., Griño Ecologic SA, NBI Bearings Europe S.A.; Trajano Iberia (Socimi), SA; IFFE Futura, S.A.; Secuoya Grupo de Comunicación SA; Mercal Inmuebles (Socimi); Solaria Casiopea (bonos MARF); Quonia (Socimi); TIER1 Technology; Excem Capital Partners Sociedad de Inversión Residencial (Socimi YEXR); Agile Content; Imaginarium, SA. Plásticos Compuestos SA; Holaluz Clidom SA; ASPY Global Services, S.A. Pangea Oncology, S.A.; Investment Media Optimization S.A., Inmobiliaria del Sur S.A., Club de Fútbol Intercity, S.A.D (CITY); Profithol S.A. (SPH); Vytrus Biotech.; Labiana Health, S.A.; Hannun, S.A.; Axon Partners Group, S.A.
- has participated and/or participates as lead or co-lead manager in corporate operations with the following companies Plásticos Compuestos SA; Holaluz Clidom SA; ASPY Global Services, S.A.; The Nimo's Holding; Parlem Telecom Company de Telecomunicaciones SA; Inversa Prime Socimi SA; Profithol S.A. (SPH); Hannun S.A., OPDEnergy Holding S.A.; Labiana Health S.A., Axon Partners Group S.A., Deoleo S.A., Audasa, S.A., Agile Content, S.A, GIGAS Hosting, S.A., TIER 1 Technology, S.A., Atrys Health, S.A, Pangea Oncology, S.A, Obras y Servicios COPASA, Inmobiliaria del Sur, S.A.G
- has a liquidity contract as outlined by the CNMV's Circular 1/2017 with: Melia Hotels International; Española de Viviendas en Alquiler S.A. (CEVASA); ENCE Energia y Celulosa; Cementos Molins; Atrys Health;
- has signed a Corporate Brokerage agreement that includes a contractually agreed provision of research services that in return, GVC Gaesco Valores receives a compensation. These reports (sponsored) may/could have been previously shown to the companies: Agile Content; Atrys Health; Audax Renovables; Gigas Hosting; Catenon; Greenalia; TIER1 Technology; Vytrus Biotech.

Recommendation history for IZERTIS

Date	Recommendation	Target price	Price at change date
07-Apr-22	Buy	9.70	8.24
29-Nov-21	Buy	9.70	7.20

Source: Factset & ESN, price data adjusted for stock splits.

This chart shows GVC Gaesco Valores continuing coverage of this stock; the current analyst may or may not have covered it over the entire period. Current analyst: Juan Peña (since 24/11/2021)



ESN Recommendation System

The ESN Recommendation System is **Absolute**. It means that each stock is rated based on **total return**, measured by the upside/downside potential (including dividends and capital reimbursement) over a **12-month time horizon**. The final responsible of the recommendation of a listed company is the analyst who covers that company. The recommendation and the target price set by an analyst on one stock are correlated but not totally, because an analyst may include in its recommendation also qualitative elements as market volatility, earning momentum, short term news flow, possible M&A scenarios and other subjective elements.



The ESN spectrum of recommendations (or ratings) for each stock comprises 5 categories: **Buy (B)**, **Accumulate (A)**, **Neutral (N)**, **Reduce (R)** and **Sell (S)**.

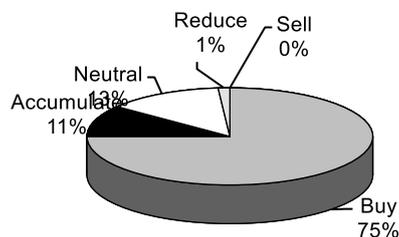
Furthermore, in specific cases and for a limited period of time, the analysts are allowed to rate the stocks as **Rating Suspended (RS)** or **Not Rated (NR)**, as explained below.

Meaning of each recommendation or rating:

- **Buy:** the stock is expected to generate total return of **over 15%** during the next 12 months
- **Accumulate:** the stock is expected to generate total return of **5% to 15%** during the next 12 months
- **Neutral:** the stock is expected to generate total return of **-5% to +5%** during the next 12 months
- **Reduce:** the stock is expected to generate total return of **-5% to -15%** during the next 12 months
- **Sell:** the stock is expected to generate total return **under -15%** during the next 12 months
- **Rating Suspended:** the rating is suspended due to: a) a capital operation (take-over bid, SPO, etc.) where a Member of ESN is or could be involved with the issuer or a related party of the issuer; b) a change of analyst covering the stock; c) the rating of a stock is under review by the Analyst.
- **Not Rated:** there is no rating for a stock when there is a termination of coverage of the stocks or a company being floated (IPO) by a Member of ESN or a related party of the Member.

Note: a certain flexibility on the limits of total return bands is permitted especially during higher phases of volatility on the markets

GVC Gaesco Valores, S.V., S.A. Ratings Breakdown



For full ESN Recommendation and Target price history (in the last 12 months) please see ESN Website [Link](#)

Date and time of production: **28th of September 2022 11:55 CET**

First date and time of dissemination: **28th of September 2022 12:00CET**

Disclaimer:

These reports have been prepared and issued by the Members of European Securities Network LLP ("ESN"). ESN, its Members and their affiliates (and any director, officer or employee thereof), are neither liable for the proper and complete transmission of these reports nor for any delay in their receipt. Any unauthorised use, disclosure, copying, distribution, or taking of any action in reliance on these reports is strictly prohibited. The views and expressions in the reports are expressions of opinion and are given in good faith, but are subject to change without notice. These reports may not be reproduced in whole or in part or passed to third parties without permission. The information herein was obtained from various sources. ESN, its Members and their affiliates (and any director, officer or employee thereof) do not guarantee their accuracy or completeness, and neither ESN, nor its Members, nor its Members' affiliates (nor any director, officer or employee thereof) shall be liable in respect of any errors or omissions or for any losses or consequential losses arising from such errors or omissions. Neither the information contained in these reports nor any opinion expressed constitutes an offer, or an invitation to make an offer, to buy or sell any securities or any options, futures or other derivatives related to such securities ('related investments'). These reports are prepared for the professional clients of the Members of ESN only. They do not have regard to the specific investment objectives, financial situation and the particular needs of any specific person who may receive any of these reports. Investors should seek financial advice regarding the appropriateness of investing in any securities or investment strategies discussed or recommended in these reports and should understand that statements regarding future prospects may not be realised. Investors should note that income from such securities, if any, may fluctuate and that each security's price or value may rise or fall. Accordingly, investors may receive back less than originally invested. Past performance is not necessarily a guide to future performance. Foreign currency rates of exchange may adversely affect the value, price or income of any security or related investment mentioned in these reports. In addition, investors in securities such as ADRs, whose value are influenced by the currency of the underlying security, effectively assume currency risk. ESN, its Members and their affiliates may submit a pre-publication draft (without mentioning neither the recommendation nor the target price/fair value) of its reports for review to the Investor Relations Department of the issuer forming the subject of the report, solely for the purpose of correcting any inadvertent material inaccuracies. Like all members employees, analysts receive compensation that is impacted by overall firm profitability. For further details about the analyst certification, the specific risks of the company and about the valuation methods used to determine the price targets included in this report/note, please refer to the specific disclaimer pages prepared by the ESN Members. In the case of a short note please refer to the latest relevant published research on single stock or contact the analyst named on the front of the report/note for detailed information on the valuation methods, earning estimates and risks. A full description of all the organisational and administrative measures taken by the Members of ESN to manage interest and conflicts of interest are available on the website of the Members or in the local disclaimer of the Members or contacting directly the Members. Research is available through the ESN Members sales representative. ESN and/or ESN Members will provide periodic updates on companies or sectors based on company-specific developments or announcements, market conditions or any other publicly available information. Unless agreed in writing with an ESN Member, this research is intended solely for internal use by the recipient. Neither this document nor any copy of it may be taken or transmitted into Australia, Canada or Japan or distributed, directly or indirectly, in Australia, Canada or Japan or to any resident thereof. This document is for distribution in the U.K. only to persons who have professional experience in matters relating to investments and fall within article 19(5) of the financial services and markets act 2000 (financial promotion) order 2005 (the "order") or (ii) are persons falling within article 49(2)(a) to (d) of the order, namely high net worth companies, unincorporated associations etc (all such persons together being referred to as "relevant persons"). This document must not be acted on or relied upon by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons. The distribution of this document in other jurisdictions or to residents of other jurisdictions may also be restricted by law, and persons into whose possession this document comes should inform themselves about, and observe, any such restrictions. By accepting this report, you agree to be bound by the foregoing instructions. You shall indemnify ESN, its Members and their affiliates (and any director, officer or employee thereof) against any damages, claims, losses, and detriments resulting from or in connection with the unauthorized use of this document. For disclosure upon "conflicts of interest" on the companies under coverage by all the ESN Members, on the "interests" and "conflicts" of the analysts and on each "company recommendation history", please visit the ESN website: (https://www.esnpartnership.eu/research_and_database) or refer to the local disclaimer of the Members, or contact directly the Members:

www.bancaakros.it regulated by the CONSOB - Commissione Nazionale per le Società e la Borsa

www.caixabi.pt regulated by the CMVM - Comissão do Mercado de Valores Mobiliários

www.cic-marketsolutions.eu regulated by the AMF - Autorité des marchés financiers

www.gvcgaesco.es regulated by the CNMV - Comisión Nacional del Mercado de Valores

Members of ESN (European Securities Network LLP)



CIC Market Solutions
6, avenue de Provence
75441 Paris - Cedex 09
France
Phone: +33 1 5348 8193



GVC Gaesco Valores, S.V., S.A.
C/- Fortuny, 17
28010 Madrid
Spain
Phone: +34 91 436 7813

